# THE POWER OF DESA CRM PLATFORM

ALL-IN-ONE SALES AND MARKETING SOLUTION

# WHEN AGENTS NEED A CRM?

- You can't identify a source of new contacts
- Your marketing results are unpredictable

• You feel overwhelmed with amount incoming leads • You're wasting too much time on following up • You don't have a transparent customer pipeline

# BUILDING THE REAL ESTATE MARKETING ENGINE

All the tools you need in one platform without having to "duct-tape" multiple platforms together!



#### CAPTURE

Capture leads using our landing pages, surveys, forms, calendars, inbound phone system & more!

#### NURTURE

Automatically message leads via voicemail, forced calls, SMS, emails, FB Messenger & more!

#### CLOSE

Use our built in tools to schedule appointments, and track analytics!



# CAPTURE NEW LEADS



**CREATE FULL WEBSITES, FUNNELS & LANDING PAGES** Our intuitive platform allows you to create full featured websites with custom menus. Create high-performing and captivating landing pages all in one place!

**DRAG & DROP SURVEYS AND FORMS** Built right in is the ability to capture leads through Surveys and capture forms. You can integrate directly with our page builder or embed them on your own sites.

**ONLINE APPOINTMENT SCHEDULING** We've built our own calendar application within DESA CRM so you can capture the appointment all in one straightforward flow.

## NURTURE LEADS INTO CUSTOMERS



EASILY CUSTOMIZE YOUR FOLLOW-UP CAMPAIGNS Our Multi-channel follow up campaigns allow you to automate engaging follow ups and capture engaged responses from your leads.

**CREATE MULTI-CHANNEL CAMPAIGNS** DESA CRM allows you to connect with your leads through Phone Connect, Voicemail Drops, SMS/MMS, Emails, and even Facebook Messenger.

#### **TWO-WAY COMMUNICATION ON ANY DEVICE** Our full featured mobile app allows you to communicate with your

leads on all devices.

# **CLOSE MORE DEALS**



MANAGE YOUR WORKFLOW AND PIPELINE With our built-in Pipeline Management feature, you can keep track of where the leads are and what stage they are in the sales funnel.

#### ALL THE ANALYTICS & REPORTS IN ONE PLACE

Our dashboard keeps an overview of where the leads are, and how much money has been generated on each phase.

### **DESA CRM FEATURES**





# DESACRY DESACRY DENO



### DASHBOARD



- All important KPIs at one place
- Current state overview
- Task tab to stay informed
- Phone dialer

# **OPPORTUNITIES (AKA YOUR PIPELINE)**

Select	t date & time												
1≓Date Added (ASC) ∨ 5		5 Flex	ex Ad 🗸 Owner 🗸 Campa		gn 🗸 Open 🗸 Q Search			h	+ New	<u>ب</u>			
Reach Out 380 Leads \$0.00			First Cont 5 Leads \$0.				Visit Booked 7 Leads \$0.00		Presentation Done 0 Leads \$0.00		Signed 0 Leads \$	0.00	PPC . 0 Lead
facebook form lead		facebook form lead		ook form									
<b>ୟ ୯</b>		+ Task	Q <b>L</b>		+ Task	2.		+ Task					
facebook form lead		facebook form lead		facebook form lead									
<u>ୟ</u> <b>୯</b>		+ Task	2.		+ Task	26		+ Task					
	facebook form lead		facebook form lead		facebook form lead								
ୟ <b>୯</b>		+ Task	Q <b>(</b>		+ Task	26		+ Task					
	facebook for lead		facebook form lead			facebook form lead							
26		+ Task	R .		+ Task	26		+ Task					
10	<b>ier</b> facebook form lead		i <b>i</b> facebook form lead		facebook form lead								
26		+ Task	Q <b>(</b>		+ Task	26		+ Task					

- Customizable funnel stages
- Overview of your current pipeline
- Drag & Drop interface
- Email, text or call right away

# MARKETING (EMAILS, TEXT, CALLS AND MORE)

et More Cu				de en este de te				C SMS
stomer acquisi	ition campaigns help you to produce	more not sa	ales leads v	no are ready to	engage.			
Name		Total	Active	Completed	Replied	Reply %	Status	Email
5 plex (4)								<b>.</b> Voicemail
		197	0	197	71	36.04%	Published	0
		4	0	4	0	0.00%	Published	Manual SM
		202	1	201	46	22.77%	Published	ی Webhook
		1	0	1	0	0.00%	Published	
Luxury Pro	perty (4)							
		116	0	116	12	10.34%	Published	• ]
		238	0	238	15	6.30%	Published	
		38	0	38	2	5.26%	Published	•
		40	0	40	1	2.50%	Published	• (
	r Email/Text Sequence	40	9	31	16	40.00%	Published	
	Email/Text Sequence	57	0	57	27	47.37%	Published	• 7
	Seller Email/Text Sequence	18	4	14	8	44.44%	Published	-



ach out to your leads via email, text message, calls werful automatic follow-up system

stom email sequences

ack performance

Messenge

Call

**(**) Wait

Manual Cal

**∷⊟** Add Task

### FUNNELS

#### ← Buyer List Funnel



- Fully customizable landing pages
- Multi-step funnels
- Drag & Drop editor
- Mobile-friendly
- Lead form integration

## CALL TRACKING



- Phone calls overview
- Detailed breakdown of each call
- Great for multi-agent set-up to track their performance

### WE ARE HERE TO HELP

### There are a lot of CRM features to consider.

If you're feeling overwhelmed and don't know where to start feel free to contact us.

You can schedule a no-obligation consultation. We'll help you to create a solution right for your business.

- Email us: team@desa.ninja
- <u>Book online appointment</u>

a.ninja <u>tment</u>